Hoang Anh Gia Lai (HAGL) Joint Stock Company *Address*: Chuhdrong, Pleiku city, Gia Lai Province

BALANCE SHEET (consolidated) Quarter IV - 2008

Unit: 1.000 VND

I. Cash 110 531,085,394 1,290,907,57 1 Cash 111 3 531,085,394 1,290,907,57 II. Short-term financial investments 120 - 115,202,51 III. Short-term investments 121 - 115,202,51 III. Short-term receivables 130 1,984,810,093 1,117,125,82 1 Trade accounts receivable 131 4 719,302,322 325,765,25 2 Advances to supplier 132 5 658,867,521 448,036,71 3 Short-term internal receivables 139 -812,592 -212,59 4 Provision for short-term bad receivables 139 -812,592 -212,59 1 Inventories 140 1,852,154,407 1,370,091,46 1 Inventories 141 7 1,852,454,887 1,370,91,94 2 Provision for devaluation of inventories 149 -300,480 -300,480 3 Short-term assets 150 156,742,867 118,353,34 4 Short-term assets 150 156,742,867 118,353,34 5 Short-term assets						Unit: 1.000 VND
Cash	No.	ASSETS	Code	Note	Ending Balance	Beginning Balance
Cash	A.	SHORT-TERM ASSETS (100)=110+120+130+140+150	100		4,524,792,761	4,011,680,725
II. Short-term financial investments 120	I.	Cash	110		531,085,394	1,290,907,575
1 Short-term investments 121 1,984,810,093 1,117,125,82 III. Short-term receivables 130 1,984,810,093 1,117,125,82 2 Advances to supplier 132 5 658,867,521 448,036,71 3 Short-term internal receivables 135 6 607,452,842 343,536,45 4 Provision for short-term bad receivables 139 -812,592 -212,59 1 Inventories 140 1,852,154,407 1,370,091,46 1 Inventories 141 7 1,852,454,887 1,370,091,46 2 Provision for devaluation of inventories 149 -300,480 -300,480 V. Other short-term assets 150 156,742,867 118,353,34 1 Short-term prepaid expenses 151 2,702,455 1,202,43 2 VAT deductible 152 109,255,090 47,720,74 3 Tax and accounts receivable from State budget 154 109,255,090 47,720,74 4 Other short-term assets 158 8 44,785,322 69,328,12 B. LONG-TERM ASSETS (200=210+220+240+250+260) 200 4,346,767,57	1	Cash	111	3	531,085,394	1,290,907,575
III.	II.	Short-term financial investments	120		-	115,202,515
Trade accounts receivable	1	Short-term investments	121		-	115,202,515
2 Advances to supplier 132 5 658,867,521 448,036,71 3 Short-term internal receivables 135 6 607,452,842 343,536,45 4 Provision for short-term bad receivables 139 -812,592 -212,59 IV. Inventories 140 1,852,154,407 1,370,991,46 1 Inventories 141 7 1,852,454,887 1,370,391,94 2 Provision for devaluation of inventories 149 -300,480 -300,480 2 Provision for devaluation of inventories 150 156,742,867 118,353,34 1 Short-term prepaid expenses 151 2,702,455 1,202,43 1 Short-term prepaid expenses 151 2,702,455 1,202,43 2 VAT deductible 152 109,255,090 47,720,74 3 Tax and accounts receivable from State budget 154 - 102,04 4 Other short-term assets 158 8 44,785,322 69,328,12 8 LONG-TERM ASSETS (200=210+220+240+250+260) 200 4,346,767,572 2,323,140,47 1	III.	Short-term receivables	130		1,984,810,093	1,117,125,828
Short-term internal receivables	1	Trade accounts receivable	131	4	719,302,322	325,765,251
Provision for short-term bad receivables	2	Advances to supplier	132	5	658,867,521	448,036,718
Inventories 140 1,852,154,407 1,370,091,46 Inventories 141 7 1,852,454,887 1,370,391,94 2 Provision for devaluation of inventories 149 -300,480 -300	3	Short-term internal receivables	135	6	607,452,842	343,536,451
Inventories	4	Provision for short-term bad receivables	139		-812,592	-212,592
Provision for devaluation of inventories	IV.	Inventories	140		1,852,154,407	1,370,091,461
V. Other short-term assets 150 156,742,867 118,353,34 1 Short-term prepaid expenses 151 2,702,455 1,202,435 2 VAT deductible 152 109,255,090 47,720,74 3 Tax and accounts receivable from State budget 154 - 102,04 4 Other short-term assets 8 44,785,322 69,328,12 4 Other short-term assets 8 44,785,322 69,328,12 4 Other short-term assets 158 8 44,785,322 69,328,12 4 Other short-term assets 200 4,346,767,572 2,323,140,47 1. 1 Long-term receivables 210 - 1,800,00 1. 1 Long-term receivables from customers 218 - 1,800,00 1 Long-term receivables from customers 218 - 1,800,00 1 Long-term receivables from customers 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,26	1	Inventories	141	7	1,852,454,887	1,370,391,941
1 Short-term prepaid expenses 151 2,702,455 1,202,435 2 VAT deductible 152 109,255,090 47,720,74 3 Tax and accounts receivable from State budget 154 - 102,04 4 Other short-term assets 158 8 44,785,322 69,328,12 B. LONG-TERM ASSETS (200=210+220+240+250+260) 200 4,346,767,572 2,323,140,47 I. Long-term receivables 210 - 1,800,00 1 Long-term receivables from customers 218 - 1,800,00 1 Pixed assets 220 1,870,421,130 705,583,33 1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -J,015,669 -758,60	2	Provision for devaluation of inventories	149		-300,480	-300,480
2 VAT deductible 152 109,255,090 47,720,74 3 Tax and accounts receivable from State budget 154 102,04 4 Other short-term assets 158 8 44,785,322 69,328,12 B. LONG-TERM ASSETS (200=210+220+240+250+260) 200 4,346,767,572 2,323,140,47 I. Long-term receivables 210 - 1,800,00 1 Long-term receivables from customers 218 - 1,870,421,130 705,583,33 1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Other long-term investments	V.	Other short-term assets	150		156,742,867	118,353,346
2 VAT deductible 152 109,255,090 47,720,74 3 Tax and accounts receivable from State budget 154 102,04 4 Other short-term assets 158 8 44,785,322 69,328,12 B. LONG-TERM ASSETS (200=210+220+240+250+260) 200 4,346,767,572 2,323,140,47 I. Long-term receivables 210 - 1,800,00 1 Long-term receivables from customers 218 - 1,870,421,130 705,583,33 1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Other long-term investments	1	Short-term prepaid expenses	151		2,702,455	1,202,432
Other short-term assets	2		152		109,255,090	47,720,744
B. LONG-TERM ASSETS (200=210+220+240+250+260) 200 4,346,767,572 2,323,140,47 I. Long-term receivables 210 - 1,800,00 II. Fixed assets 220 1,870,421,130 705,583,33 1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 2 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term prepaid expenses 261 15 3	3	Tax and accounts receivable from State budget	154		-	102,048
I. Long-term receivables 210 - 1,800,00 II. Dong-term receivables from customers 218 - 1,870,421,130 705,583,33 II. Fixed assets 220 1,870,421,130 705,583,33 1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 2 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term prepaid expenses	4	Other short-term assets	158	8	44,785,322	69,328,122
I. Long-term receivables 210 - 1,800,00 II. Fixed assets 220 1,870,421,130 705,583,33 1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 2 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304	В.	LONG-TERM ASSETS (200=210+220+240+250+260)	200		4,346,767,572	2,323,140,479
II. Fixed assets 220 1,870,421,130 705,583,33 1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 2 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Def			210		-	1,800,000
1 Tangible fixed assets 221 9 613,167,958 551,494,26 - Historical cost 222 706,975,264 606,892,95 2 - Accumulated depreciation (*) 223 -93,807,306 -55,398,68 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other	1	Long-term receivables from customers	218		-	1,800,000
- Historical cost - Accumulated depreciation (*) 1	II.	Fixed assets	220		1,870,421,130	705,583,335
2 - Accumulated depreciation (*) 223 -93,807,306 -55,398,688 Intangible fixed assets 227 10 111,884,361 71,329,30 - Historical cost 228 112,900,030 72,087,91 - Accumulated depreciation (*) 229 -1,015,669 -758,60 3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45	1	Tangible fixed assets	221	9	613,167,958	551,494,264
Intangible fixed assets		- Historical cost	222		706,975,264	606,892,952
Intangible fixed assets	2	- Accumulated depreciation (*)	223		-93,807,306	-55,398,688
- Historical cost - Accumulated depreciation (*) Construction in progress - In Long-term financial investments Investment in associate or joint-venture companies Cother long-term investments - Cother long-term assets Long-term prepaid expenses - Long-term prepaid expenses - Long-term prepaid expenses - Long-term income tax assets - Cother long-term assets - Cother long-term assets - Cother long-term prepaid expenses - Cot			227	10	111,884,361	71,329,308
3 Construction in progress 230 11 1,145,368,811 82,759,76 III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45			228		112,900,030	72,087,915
III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45		- Accumulated depreciation (*)	229		-1,015,669	-758,607
III. Long-term financial investments 250 2,090,737,140 1,306,447,39 1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45	3	Construction in progress	230	11	1,145,368,811	82,759,763
1 Investment in associate or joint-venture companies 252 13.1 199,067,441 270,519,76 2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45	III.	- ~	250		2,090,737,140	1,306,447,392
2 Other long-term investments 258 14 1,891,669,699 1,035,927,63 IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45	1	Investment in associate or joint-venture companies	252	13.1	199,067,441	270,519,762
IV. Other long-term assets 260 385,609,302 309,309,75 1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45	2	¥	258	14	1,891,669,699	1,035,927,630
1 Long-term prepaid expenses 261 15 331,880,376 304,999,61 2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45		_			, , , , ,	·
2 Deferred income tax assets 262 29.2 51,404,401 2,515,69 3 Other non-current assets 268 2,324,525 1,794,45			261	15	<i>' '</i>	,
3 Other non-current assets 268 2,324,525 1,794,45	2			29.2	· · ·	
TOTAL ASSETS (270=100+200) 270 8.871,560,333 6.334.821.20		Other non-current assets				
I O I I I I		TOTAL ASSETS (270=100+200)			8,871,560,333	

lo.	CAPITAL RESOURCES	Code	Note	Ending Balance	Beginning Balance	
۱.	LIABILITIES (300=310+320)	300		4,672,353,582	2,700,106,197	

I.	Short-term liabilities	310		2,535,177,690	1,776,243,032
1	Short-term borrowing and debts	311	16	1,203,108,474	649,474,370
2	Trade accounts payable	312		373,885,772	98,828,933
3	Advances from customers	313	17	98,426,140	512,816,168
4	Taxes and liabilities to State budget	314	18	152,269,861	142,704,393
5	Payable to employees	315		31,555,135	9,238,377
6	Payable expenses	316	19	367,849,188	286,059,744
7	Other short-term payables	319	20	308,083,120	77,121,047
II.	Long-term liabilities	330		2,137,175,892	923,863,165
1	Other long-term payables	333	21	4,318,682	10,178,715
2	Long-term borrowing and debts	334	22	1,893,643,583	813,385,100
3	Deferred income tax	335	29.2	234,725,416	98,702,016
4	Provision for unemployment allowance	336		4,488,211	1,597,334
В.	OWNER'S EQUITY (400=410+420)	400		3,747,497,350	3,402,401,066
I.	Capital sources and funds	410	23	3,728,927,874	3,389,054,490
1	Paid-in capital	411		1,798,145,010	1,199,563,880
2	Share premiums	412		1,559,596,453	1,559,596,453
3	Treasury stock	415		-327,979,971	-
4	Foreign exchange difference	416		2,734,772	80,017
5	Investment and development fund	417		8,622,737	8,622,737
6	Financial reserve fund	418		22,528,069	22,528,069
7	Retained profit	420		665,280,804	598,663,334
II.	Budget sources	430	23	18,569,476	13,346,576
1	Bonus and welfare fund	431		18,569,476	13,346,576
<i>C</i> .	Minority interest	500		451,709,401	232,313,941
	TOTAL RESOURCES (440=300+400)	440		8,871,560,333	6,334,821,204

Hoang Anh Gia Lai (HAGL) Joint Stock Company *Address*: Chuhdrong, Pleiku city, Gia Lai Province

INCOME STATEMENT (consolidated) Quarter IV - 2008

Unit: 1.000 VND

	Code	Note	Quarter IV	Accum. from beginning
•.	Code	Note	Quarter IV)
Items				of year to the end of
1. Revenue of sales and services	1	25.1	284,816,379	1,885,145,765
2. Deductions	2	25.1	-6,939	-4,401,358
3. Net sales and services	10	25.1	284,809,440	, ,
4. Cost of sales	11	26	-157,851,967	-990,631,593
5. Gross profit	20		126,957,473	
6. Financial income	21	25.2	4,810,870	
7. Financial expenses	22	27	-25,863,722	-95,797,943
- Include: Interest expense	23		-21,034,748	-88,500,954
8. Selling Expenses	24		-13,265,586	-75,252,461
9. General and administrative expenses	25		-27,044,617	-125,208,964
10. Net operating profit [30=20+(21-22)-(24+25)]	30		65,594,418	1,032,472,151
11. Other incomes	31	28	6,170,056	12,717,959
12. Other expenses	32	28	-9,305,935	-39,031,852
13. Other Profit/ (loss)	40	28	-3,135,879	-26,313,893
14. Profit before tax	50		62,458,539	1,006,158,258
15. Current income tax expense	51	29.1	21,811,592	-153,680,790
16. Deferred income tax expense	52	29.2	-27,679,587	-87,134,691
17. Profit after tax	60		56,590,545	765,342,778
17.1. Minority interest			13,886,473	65,037,809
17.2. Profit after tax of the parent company's shareholders			42,704,072	700,304,969
18. EPS (VND/share)	70	24	266	3,923
face value per share (10.000 VND/share)				



Hoang Anh Gia Lai (HAGL) Joint Stock Company

Address: Chuhdrong, Pleiku city, Gia Lai Province

CASH FLOWS STATEMENT (consolidated)

Quarter IV - 2008 (Indirect Method)

Unit: 1.000 VND

	Code	Note	Quarter IV	Accum. from beginning of
Items				year to the end of period
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Profit before tax	1		62,458,539	1,006,158,258
Adjustment in accounts				
- Fixed assets depreciation	2	9,10	45,589,891	108,998,192
- Provisions	3		-12,609,365	600,000
- Unrealized foreign exchange difference loss/gain	4		169,148	2,082,336
- Gain from investments	5		-15,924,141	-422,377,729
- Interest expenses	6	27	24,435,051	88,500,954
2. Operating profit before the changes of current capital	8		104,119,123	783,962,011
- Changes in accounts receivable	9		-378,897,946	-520,253,236
- Changes in inventories	10		382,487,191	-482,062,946
- Changes in trade payables	11		-37,857,303	150,486,873
- Changes in prepaid expenses	12		-49,561,107	-96,993,404
- Paid interest	13		-81,245,192	-195,474,116
- Paid corporate income tax	14	29.1	-1,753,359	-149,057,733
- Other payables	16		-10,511,651	-29,882,347
Net cash provided by (used in) operating activities	20		-73,220,244	-539,274,898
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
-Cash paid for purchase of capital assets and other long-term assets	21	1	-677,987,645	-1,056,650,067
- Cash received from liquidation or disposal of capital assets and other long-	22		33,559,548	127,905,319
- Cash paid for joining capital in other companies	25		-20,139,805	-778,089,748
- Cash received from interest, dividend and distributed profit	27		16,312,927	23,363,313
Net cash used in investing activities	30		-648,254,975	-1,683,471,183
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
- Cash paid to owners' equity, repurchase issued stock	32		-64,143,070	-327,979,971
- Cash received from long-term and short-term borrowings	33		986,438,923	2,695,583,825
- Cash paid to principal debt	34		-404,466,699	-1,061,691,238
- Dividend, profit paid for owners	36		-	-1,122
- Capital contributions by minority shareholders in subsidiary	37		8,261,379	154,357,651
Net cash (used in) provided by financing activities	40		526,090,533	1,460,269,145
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	50		-195,384,686	-762,476,936
Cash at beginning of year	60		722,358,461	1,290,907,575
Influence of foreign exchange fluctuation	61		4,111,619	2,654,755
CASH AND CASH EQUIVALENTS AT END OF YEAR	70	3	531,085,394	531,085,394

